

Finance Lease Contract



The Best Tools for Medical and Surgical Procedures Brought into Your Institution



Benefits

Meets Public
Funding Investment
Requirement

Secured Transfer
of Ownership

Full Amortization
of Assets

- **Protects liquidity** — pay over time combined with benefits of ownership.
- Olympus full-service financing: no impact on the credit line with your bank and only one counterparty to manage.
- In any other case, we either organize a banking partner or cooperate with the one you choose.

Value Dimensions

We Contribute to Your Organization’s Success in Different Ways

Economics

Cost and Cash Flow Management

- Support of financial stability.
- Improved cash flow.
- Asset replacement planning.



Reputation

Attractiveness and Competitiveness

- Increased clinical output.
- Enhanced patient value.
- Improved hospital reputation.
- Increased employer attractiveness.

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What Olympus Offers:

✔ **Flexible Contract Periods:**

12 to 60 months typical, offer depends on region.

✔ **Payment Model:**

Installments, monthly payment typical, offer depends on region.

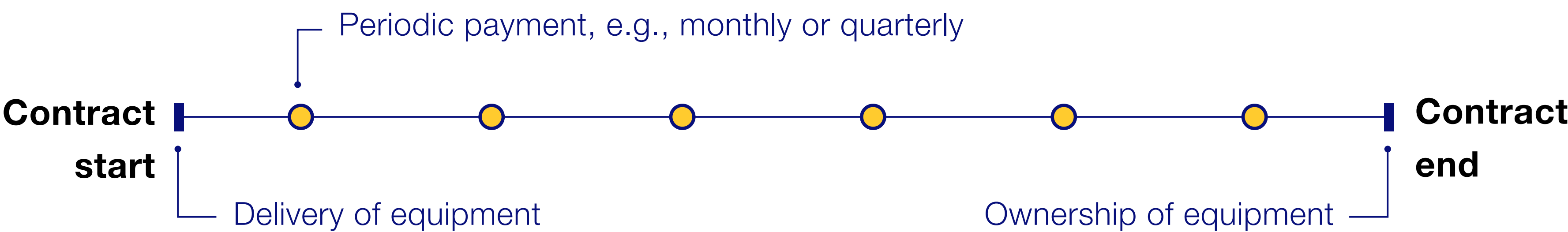
✔ **Service:**

Olympus service optionally included. Paid in advance or monthly.

✔ **End of Contract:**

Continue to use the asset or enter a new finance lease contract to always have the latest equipment and make best use of product life cycles.

Contract on Timeline



How Our Finance Lease Contract Brings Value to Your Institution



• **Partners:**

Olympus financing or collaboration with external leasing companies.



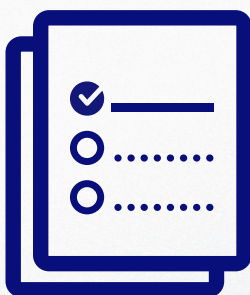
• **Application:**

Contracts are typically established with endoscopy customers.



• **Setup:**

Fitting to the regional organization and your requirements.



• **Further Options:**

Customers can include a matching service contract in the offer.

Flexible Contracts and Payments



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As medical knowledge is constantly growing, technical modifications or changes of the product design, product specifications, accessories and service offerings may be required.