Economic Value of Systems and Services

We Lay the Foundation for Successful Patient Access and Reimbursement by Continuously Demonstrating the Value of Our Systems and Services
SOLTIVE
The All-in-One Platform Designed for Lithotripsy, BPH and Soft Tissue

Benefits

- Reduced Cost of Ownership with Highly Versatile Solution
- Two Times Faster Stone Dusting\(^1\)
- Enhanced Work Environment

- SOLTIVE can be used for different urological applications and is the solution for centers seeking an all-in-one, cost-effective platform.
- **Stone dusting in half the time** compared to leading Holmium YAG laser, and with impressive generation of finer particulate.
- **State-of-the-art prostate enucleation** with impressive hemostasis\(^***\) provides safety and efficacy for BPH.*\(^1\)
- The work environment can be further enhanced by potentially **reducing staff stress levels** with a 50% reduction in noise levels.**

Value Dimensions
SOLTIVE Provides a Number of Values for You and Your Staff

Economics
Cost and Cash Flow Management
- Less maintenance and lower costs, as cooled with air.
- Overall reduced cost of ownership.
- No custom wall plug installation required.

Efficiency
Process and Workflow Management
- Increased work efficiency due to 2× faster dusting.
- One system for stone, BPH and NMIBC treatment.\(^1\)
- Lower noise level potentially reducing stress levels.

Reputation
Attractiveness and Competitiveness
- Enhanced clinical outcomes.
- State-of-the-art technology with SOLTIVE SuperPulsed thulium fiber laser.
- Differentiation through innovation.

*Benign prostate hyperplasia. **Compared to high-power 120W systems. **Improved hemostasis noted with 365 μm diameter fibers and larger.
SOLTIVE Offers Value That Matters
Cooled by air, SOLTIVE offers quiet operation and requires significantly less maintenance than standard water-cooled systems, resulting in a lower cost of ownership. It achieves new levels of energy efficiency and is powered by a standard wall outlet with no need for special OR infrastructure.

SOLTIVE SuperPulsed Laser Fibers

- Small surgical fibers, including true-to-size 150 μ and 200 μ fibers, for access to hard-to-reach stones and better visibility.

- Unprecedented flexibility, irrigation and visualization, with minimized scope deflection loss. Effective treatment at lower power means reduced fiber burn back and may eliminate the need for multiple fibers or cutting and cleaving of fibers mid-procedure.

- Easy “quick-connect” to SOLTIVE SuperPulsed laser systems, thanks to automatic opening fiber lid – no twisting or screwing as with other fiber lines.
References

1 Data on file. Comparative laser system data collected on Lumenis P120.
2 Comparative fiber data collected with Cook 150, Lumenis 230 and EMPOWER 200 core diameter fibers.
3 Wilson Molina, Comparison of Rapid-Pulse Tm Fiber LASER (RPFL) vs High Power 120W Holmium-YAG LASER (Ho:YAG): Stone ablation efficiency at the same average power settings, WCE 2018.

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